



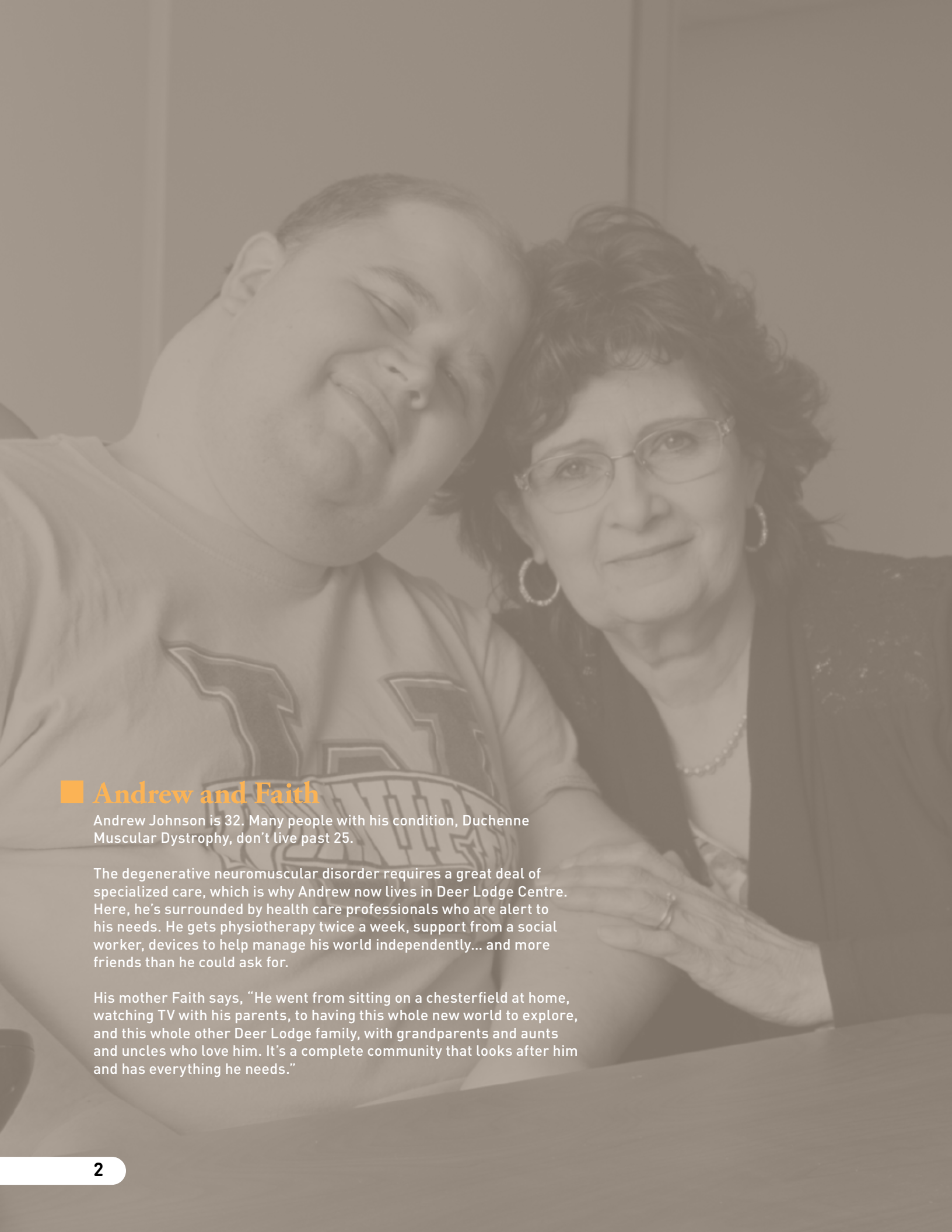
DEER LODGE CENTRE
FOUNDATION

2017-18

Annual Report to the Community

*This report honours the centenary of
the First World War Armistice and
celebrates Deer Lodge Centre's
legacy of caring for veterans of
Canada's armed forces.*





■ Andrew and Faith

Andrew Johnson is 32. Many people with his condition, Duchenne Muscular Dystrophy, don't live past 25.

The degenerative neuromuscular disorder requires a great deal of specialized care, which is why Andrew now lives in Deer Lodge Centre. Here, he's surrounded by health care professionals who are alert to his needs. He gets physiotherapy twice a week, support from a social worker, devices to help manage his world independently... and more friends than he could ask for.

His mother Faith says, "He went from sitting on a chesterfield at home, watching TV with his parents, to having this whole new world to explore, and this whole other Deer Lodge family, with grandparents and aunts and uncles who love him. It's a complete community that looks after him and has everything he needs."

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Our Board of Directors



Ryan Wall, Chair
Richardson-Luik SunLife



**Gordon Greaves,
Past Chair**
Retired



Doug Forbes, Vice Chair
Thompson Dorfman
Sweatman LLP



Jeff Rempel, Treasurer
PricewaterhouseCoopers LLP



Ronn Anderson
Royal Canadian Legion,
St. James Branch



Belinda Bigold
High Tea Bakery



Perry Curtis
Arbor Memorial



Grant Johnson



Lisa Lloyd-Scott
Deer Lodge Centre



Ron Roberts
Shippam & Associates



Brendan Rogers
RBC Dominion Securities



Kevin Scott
Deer Lodge Centre

A Message from Our Board Chair

As you will see in the following pages, the past year has been one of challenges, growth, and exciting new directions for the Deer Lodge Centre Foundation.

Our Foundation has enjoyed a long run of incremental growth in our two marquee events. The annual Belle Notte evening and Charity Golf Classic continue to contribute to our bottom line and to our community profile. We thank the various volunteers and Board members who make this success possible.

The past year has been one of both internal and external challenges to our strategic vision. As a board, we have come to realize that, every now and then, it's necessary to refocus and rebuild to make room for growth and creativity. Evaluating and tweaking our long-term strategic goals is no simple undertaking; we need to look broadly and deeply at the overall landscape of the philanthropic world, and the world at large, in order to take best advantage of future trends.

Over the last number of years, 2017 being no exception, we have been actively involved in reshaping the Foundation's staffing arrangement. At this point, the Board is comfortable with the various pieces we have in place, and we support the human resource decisions made by our Executive Director. The next step in the process is building an office infrastructure that makes the most of our development and administrative staff and skills, while creating more opportunities for our Executive Director to reinvigorate our loyal donor base and optimize the ways in which we use our donor database.

The Board has a significant responsibility to keep things fresh by bringing in new members to both the Board itself, and to the various committees that keep things moving at the Foundation. In fact, one of the fundamental challenges facing our Board over the past few years has been a lack of new members. We have spent a fair bit of time exploring ways we can be more active in marketing Deer Lodge Centre to potential board members. Fortunately, 2017 introduced us to Brendan Rogers. In no time at all, he connected us with many new relationships and opportunities. For this we are thankful, and excited about the possibilities ahead.

As we reshape our strategic vision, staff and Board membership, one thing is certain: the future of the Deer Lodge Centre Foundation will look different from its past. Nevertheless, our stakeholders and donors can rest assured that we, as a Board, take seriously our responsibility to shepherd the resources of the Foundation in the most effective and efficient manner. For instance, you can expect that, to keep us in line with a more transparent and modern way of doing business, we will make more real-time data available to all interested parties via our website and social media channels in the course of the next fiscal year.

Best wishes for the year ahead.

Ryan Wall

Chair, Board of Directors

Deer Lodge Centre Foundation

Our Staff



Gordon Fardoe
Executive Director



Christine Brown
Development Officer



Lori Klos
Events Coordinator



Ryan McBride
Communications
Coordinator



Terri Tysowski
Marketing Representative

**Rose Reimer,
Grace Schwartz**
Administrative Assistants

A Message from Our Executive Director

On behalf of the Deer Lodge Centre Foundation, I have the pleasure of presenting our 2017-2018 Annual Report to the Community.

Our Foundation has been part of Deer Lodge's community of caring since 1990. Our mandate is to raise awareness and funds for programs, services and research at Deer Lodge Centre.

As you can imagine, a lot has changed since 1990—let alone since 1916, when a military convalescent hospital was established for returning WWI soldiers that would eventually become what today we call Deer Lodge Centre. The Centre has now grown into the largest rehabilitation and long-term care facility in Manitoba, and a centre of excellence for geriatric research. Since the Foundation's formation almost three decades ago, we have striven to follow the lead and legacy of the facility we serve, first and foremost, by adapting to the changing needs of our community.

Community is really what it's all about. I've been working with this Foundation now for more than 13 years. What has inspired and motivated me throughout that time is the sense of family that binds patients, residents and staff into a community of caring. As you'll see throughout these pages, Deer Lodge Centre and Foundation staff work so hard, and care so much, for everyone who comes through our doors. They really get to know the residents and patients. This special connection makes a profound difference in the lives of those who need us most.

That need will only continue to grow in the years ahead. It's a fact that our senior population is growing fast. As Manitoba's population continues to age, Deer Lodge Centre will need more programs, services, equipment and facilities to make sure high quality care is available to everyone who needs it. Let's face it: sooner or later, we're all likely to need a place like Deer Lodge Centre. The more we do now to enhance the quality of care we provide, the better. The future gives us common cause because it's something we all have to look forward to.

Just as Deer Lodge has supported our community, our community has always supported us. It includes our patients, residents, and staff. It includes our Board of Directors, whose leadership and energy have made the past year such a success. It includes our donors, sponsors and partners whose generosity and caring spirit have been proven time and time again, at events like our annual golf tournament and Bella Notte dinner, and during our ongoing fundraising campaigns. And it includes those who will need us tomorrow, next year, and the decades ahead.

Thank you for being part of a community that has so many amazing stories to share.

Gordon Fardoe

Executive Director

Deer Lodge Centre Foundation

About Deer Lodge

Deer Lodge Centre has a long and proud history of caring. Its motto, *Making lives better*, reflects this history—from 1916, when a military convalescent hospital was established for returning WWI soldiers, to today, as military personnel and veterans continue to be treated alongside a large population of patients and residents from the broader community.

Deer Lodge Centre Foundation was established in 1990 to raise awareness and funds for programs, services, and research at Deer Lodge Centre.

A LEGACY OF CARING

Deer Lodge Centre transferred from a Veterans Affairs Canada hospital to a provincial facility in 1983. Today, veterans continue to have priority access to Personal Care beds under a federal/provincial agreement. Since changing from an acute general hospital to a facility caring for adult patients with complex needs, as part of the Winnipeg Health Region, Deer Lodge Centre has become the largest rehabilitation and long-term care facility in Manitoba, with a bed capacity of 418.

PROGRAMS & SERVICES

Deer Lodge Centre Foundation supports the broad range of programs and services offered by Deer Lodge Centre to meet the needs of our community, including:

Inpatient Programs

- Rehabilitation
- Chronic Care
- Dementia Care

Outpatient Programs

- PRIME
- Day Hospital
- Speech and Language Pathology for Personal Care
- Get Away Club
- Communication Devices Program
- Operational Stress Injuries Clinic
- Movement Disorder Clinic

For more information, visit deerlodge.mb.ca



Sometimes called “Winged Victory,” the Angel of Victory statue, created by Montreal sculptor Coeur de Lion McCarthy, was placed outside Winnipeg’s CP Rail station in 1922 and dedicated to employees of the Canadian Pacific Railway killed in the First World War. In the 1990s, it was moved to Deer Lodge Centre.



Fundraising Initiatives & Events

The Year in Review

2017-18 was a year of change for Manitoba's healthcare system, Deer Lodge Centre, and Deer Lodge Centre Foundation.



RAISER'S EDGE

In 2017 we took major steps towards modernizing our donor database by converting our data to Raiser's Edge, one of the non-profit sector's most popular fundraising tools. Raiser's Edge is a comprehensive system featuring targeted algorithms that will help us reach more people and get the very most out of our fundraising strategies.



NEW DEVELOPMENT OFFICER

To help manage our new database, Christine Brown was promoted to the position of Development Officer and provided with training in Raiser's Edge by experts in the software. Christine has served as Administrative Assistant at Deer Lodge Centre Foundation since March 2009.



DEER LODGE CENTRE
FOUNDATION

NEW LOGO

This year, Deer Lodge Centre Foundation unveiled a dynamic new logo designed by Champion Design. The new logo deconstructs the shapes of the Deer Lodge Centre logo, reorganizes them into a wheel or star, and features boldly modern colours and fonts.

\$455,253

**total dollars
raised in 2017-18**

based on donations and fundraising events
(see Audited Financial Statements, page 35)

583 donors

183 new donors

58
memorial/tribute gifts

\$9,992
in memorial/tribute gifts

\$100,000
in major gifts



Key Impacts

Our 2017 fundraising efforts helped *make lives better* for thousands of Manitobans in a variety of ways. Here are some highlights:



IMPROVING ACCESSIBILITY

Money raised at our 2017 golf tournament will help make the public washroom facilities on our main concourse easier to use for residents, patients and visitors (see page 14).



THE GIFT OF BREATH

We raised enough money in 2017-18 to purchase 9 portable oxygen tanks, which give our residents the freedom to breathe while moving about the centre (see page 14).



ENHANCING MOBILITY

Thanks to the generosity of our 2018 Bella Notte supporters, we purchased 10 new wheelchairs. Following the facility's recent expansion to 88 geriatric rehabilitation beds, Deer Lodge Centre has experienced an increased demand for these chairs. Patients who are not yet capable of walking longer distances use wheelchairs to attend therapy appointments or go down to the cafeteria for a meal or a visit with family (see page 14).



Understanding Chronic Care

Generally, chronic care clients tend to be younger and much more medically complex than personal care home residents. Their needs have become increasingly more complex and acute in the last 15 years. Winnipeg's chronic care program (located at Deer Lodge Centre and Riverview) operates as part of the Winnipeg Long Term Care program.

Between April and November 2017, Deer Lodge Centre Foundation made a total \$15,799 contribution to an eight-month Chronic Care Research Study examining the profile of chronic care clients in Winnipeg and the challenges faced by providers when caring for these clients.

Researchers hope the study will lead to formal recommendations designed to enhance the quality of care and staff safety of the Deer Lodge and Riverview chronic care sites.

Fundraising Campaigns

LOTTERY CALENDAR

One of our strongest sellers, this year's calendar featured images by Bryan Scott, a Winnipeg-based photographer who has been shooting the city's buildings and streets for over a decade.

The 2018 edition of our annual lottery calendar went on sale in November 2017 to March 31, 2018. We printed 2,500 calendars and sold them for \$20 each. Participants had a chance to win from \$15,900 in cash prizes announced at our monthly draws.

1,130
calendars sold
\$22,600
dollars raised

We offset the production costs of our 2018 Lottery Calendar by selling \$4,800 in advertising to local businesses and organizations.



POPPY MOSAIC QUILT AUCTION

In November 2017 we held an online auction featuring the Poppy Mosaic Quilt, donated to us by its creator, Deer Lodge x-ray technologist Susan Moxley Cote. The auction raised **\$400** and the winner, Mr. Chris Daman, generously donated the quilt back to the Foundation for display on the Veterans unit. 100% of proceeds from this auction supported programs and services for Deer Lodge patients and residents.

Susan Moxley Cote has been an X-Ray Technologist at Deer Lodge Centre for 15 years and a quilter for 12. She presented this exquisite work of art to the Deer Lodge Centre Foundation in April 2016. She says she took great time and care in finding the perfect fabric for the quilt, which took over 40 hours of work to put together.

"I thought it would be a lovely way to honour our veterans and to raise funds to support the services they receive here at Deer Lodge Centre," she says. Her inspiration was the famous poem by Lieutenant Colonel John McCrae, which begins:

*In Flanders fields the poppies blow
Between the crosses, row on row...*

Cote retired from Deer Lodge on January 20, 2017 but continues to work at the Centre on a casual basis. "I'm way past retirement age but I'm not ready to leave. I love the people I work with, I love the patients. We're all part of this family. I've felt that nowhere else. Working with the patients and residents here has also taught me how to help my own parents."





Our Wish List invites donors to purchase or contribute to the cost of purchasing pieces of equipment that enhance quality of care for our residents and patients. The items, which are requested by Deer Lodge Centre management in response to the needs of our patients and residents, range in price from \$60 elbow protectors to \$7,964.24 for a recumbent stepper exercise machine designed to improve fitness, reduce complications of immobility, and reduce risk for falls.

.....

3

Wish List
items
purchased

\$330

dollars raised



Deer Lodge Centre Foundation volunteers sold tickets to monthly 50/50 ticket raffles on the main concourse of Deer Lodge Centre throughout the year. Tickets sold for \$2 each. Draws took place on the last Friday of every month. In February 2018 we launched a month-long online 50/50 Raffle through Funding Change.

All proceeds supported activities and initiatives for the staff and residents of Deer Lodge Centre, including equipment, Lunch & Learns, recreational activities for residents, our annual Children's Christmas Party, and conference support for staff.

.....

2,067

tickets sold
in-house

\$4,134

in-house
sales

\$1,835

online sales



United Way
Winnipeg

Each year since 2007, Deer Lodge Centre Foundation has partnered with the United Way for our Deer Lodge Centre staff campaign. Throughout the campaign we coordinate an Activity Fair on our main concourse featuring draws, games, music and entertainment for our staff, residents, patients, and their families, and split the proceeds with the United Way. Our campaign placed top in the region for total number of pledges and/or dollars raised.

.....

45

pledges from
centre staff

\$14,389

pledged
through
payroll
deductions

\$8,645

dollars raised
from the two-
week Activity
Fair

8

first-time
pledges



Our annual Starburst Celebration ran from December 1, 2017 to February 28, 2018. For each donation to the campaign, we hung a golden Starburst from the ceiling of Deer Lodge's main concourse. Each Starburst includes a message of warmth and joy from the donor, and helps spread holiday cheer for our residents, patients, families and staff.

.....

142

Starbursts
sold

\$3,670

dollars raised

Signature Fundraising Events

CHARITY GOLF CLASSIC

JULY 6, 2017

Our 15th annual golf tournament, presented by Scotiabank, brought together friends and supporters from across our community for a gorgeous day of golf at Breezy Bend Golf & Country Club, and a dinner full of fabulous prizes and giveaways.

133

Golfers

\$9,750

Registrations

\$34,175

Sponsorships

\$6,750

Raised from
Live Auction

\$53,929

Total Dollars
Raised

IMPACT

Dollars raised at this year's tournament helped us purchase **9 portable oxygen units valued at \$750 each**. Without portable oxygen, our respiratory patients face a life confined to their rooms attached to a wall oxygen unit. Our tournament participants made it possible for them to move about the Centre freely, spend time with their families in the surrounding community, and enjoy the independence others take for granted.

The generosity of our golfers is also helping us transform Deer Lodge into a more accessible space for our patients, residents, and their families by supporting a renovation of our main floor restrooms. The total cost of this initiative is **\$46,844** and includes outfitting the restrooms with power doors, toilets, fixtures and accessories that ensure barrier-free access.



BELLA NOTTE

FEBRUARY 9, 2018

Bella Notte, or “Beautiful Night”, is our annual Valentine-themed, signature fundraising dinner. Friends, supporters and foodies joined us at DeLuca’s Banquet Centre for an evening of fine wine and exceptional Italian cuisine in support of Deer Lodge Centre hosted by CTV Winnipeg morning hosts Nicole Dubé and Rahim Ladhani. Guests at our 8th annual Bella Notte enjoyed mouthwatering appetizers followed by a cooking demonstration delivered by Chef Mike Brown.

54

Tickets Sold

\$6,900

Tickets Sales

\$11,050

Sponsorships

\$5,340

Raised from
Live Auction

\$25,000

Total Dollars
Raised

IMPACT

This year’s Bella Notte guests rose to new heights of generosity by donating enough money for Deer Lodge Centre to purchase **10 new wheelchairs valued at \$520 each**. Following the facility’s recent expansion to 88 geriatric rehabilitation beds, Deer Lodge Centre has experienced an increased demand for these chairs. Patients who are not yet capable of walking longer distances use wheelchairs to attend therapy appointments or go down to the cafeteria for a meal or a visit with family.





The Dave Fost Memorial Fund

Krista Tellier (above, second from left) and her family began this fund in 2015 to honour her father, David Fost, a resident of Deer Lodge's Alzheimer's Special Care Unit.

The fund raised the money for an artist to paint decorative murals over the doors of the unit which disguise the exit-points that can cause residents a great deal of stress.

Since then, the fund has helped raised money to purchase additional equipment for the unit, including a new scale, a high-low bed, and name signage for each resident's room. Krista says the fund honours not only her father, but the Deer Lodge staff who cared for him.

"They treated him like family, not because it was their job, but because they really, truly cared. They acted like they were working in his home— not like he was living in their workplace."

Thank you, Krista Tellier and family for your incredible support in 2017!

For more info:
deerlodgecentrefoundation.com/dave-fost-memorial-fund/



\$9,750
 raised by the
 Dave Fost Memorial Fund
 in 2017-18



Community Outreach & Donor Relations

Celebrations



Deer Lodge Centre Foundation was instrumental in establishing the Movement Disorder Clinic (above) by raising \$1 million in a capital campaign to restore and enlarge the space in 2005.

MOVEMENT DISORDER CLINIC 10TH ANNIVERSARY

MAY 9, 2017

Deer Lodge Centre Foundation co-hosted the 10th anniversary of one of Canada's most comprehensive centres dedicated to treating people living with Parkinson's Disease and other movement disorders by celebrating the legacy of its historical location.



Cumulative gifts of \$1,000 or more are recognized on the Deer Lodge Centre Caring Circle Wall. Our Caring Circle symbolizes the generosity and support so necessary to continue Deer Lodge's tradition of excellence. Our donors, families and staff join together, forming a circle to protect and enhance the quality of life for our residents and patients.

LEADERSHIP RECOGNITION EVENT

JUNE 28, 2017

Our leadership recognition event was a special occasion to celebrate those who have made a difference in the Deer Lodge Centre community of caring in 2017. Deer Lodge Centre Foundation was thrilled to honour our donors by inducting them into our Caring Circle donor wall and presenting each with a certificate.

Harriet Walker & Co.

The **Women's Tribute Memorial Lodge**, present-day home to the Movement Disorder Clinic, was created as a place for veterans to socialize and recuperate from the horrors of war.

In 1917, Women's Tribute Foundation formed to spearhead the lodge's creation. The foundation's board included **Harriet ("Hattie") Walker**—actress, director, drama critic and educator. A charter member of the local branch of the Canadian Press Women's Club, she was involved in the famous 1914 Mock Parliament that rallied public support for women's suffrage—a goal achieved in part in 1915, when many Manitoba women were granted the right to vote. She laid the building's cornerstone in 1931.



The plaque unveiled at the Movement Disorder Clinic's 10th anniversary celebrates her contribution and commemorates another link between Deer Lodge Centre, our veterans, and Manitoba's history.



The Honourable **Janice C. Filmon**, C.M., O.M. (above, left), Lieutenant Governor of Manitoba, brought greetings. She was joined by **Bonnie Korzeniowski** (above, right), a former MLA and the province's special envoy for military affairs from 2008 to 2013. Korzeniowski was instrumental in gathering the political support and raising the funds needed to resurrect the building from disrepair before the clinic opened there in 2006.

Together, both women unveiled a plaque commemorating Walker and other women who played a vital role in the creation of this remarkable building.



Chris W. Good

Also at our leadership event, we inducted Chris W. Good into the 2017 **Deer Lodge Centre Foundation Honour Roll**, which recognizes the remarkable contribution of a special member of our community to Deer Lodge Centre, the Deer Lodge Centre Foundation, or the Canadian military and our veterans.

Mr. Good is a past chair and member of the Deer Lodge Centre Foundation Board of Directors and co-founder of our Charity Golf Classic. Chris was also chair of the capital campaign that raised \$1 million to support the construction of the Movement Disorder Clinic, which opened at Deer Lodge Centre in 2006.

Margaret Mackling

We dedicated a meeting room at Deer Lodge Centre to the late Margaret Mackling, a long-time Foundation supporter and Member Emeritus of our board.

Ms. Mackling (1923-2012, née Perfect) was an active supporter of the Deer Lodge Centre Foundation and a Member Emeritus of our board. She served the Victorian Order of Nurses for 43 years as a staff nurse, supervisor and executive director. For 18 years she was also an adjunct assistant professor at the University of Manitoba's faculty of nursing. After her retirement in 1989, she served on the boards of a number of health-related organizations and was recognized with numerous awards. We remember her for her joie de vivre and her tremendous service to our community.



Outreach & Engagement

LIFE.TIMES

In June 2017 we celebrated publication of the inaugural issue of our quarterly newspaper, *Deer Lodge Centre Life.Times*.

Produced and distributed quarterly in partnership with Pegasus Publications and The Prolific Group, *Life.Times* is a 16-page tabloid-style newspaper featuring news and stories about Deer Lodge Centre and Deer Lodge Centre Foundation. Content also includes informative articles that aim to inspire our readers to live life to the fullest, with sections on aging, nutrition, fitness, mental and physical

health, local history, and more. More than a newsletter, *Life.Times* informs readers across Winnipeg about Deer Lodge Centre programs, services and researches, and has become one of the primary vehicles of our seasonal fundraising appeals. In 2017 we published *Life.Times* in June, September and December. In 2018 we published in March.



10,000

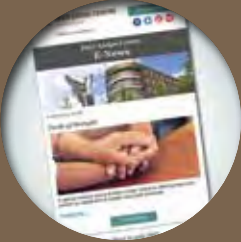
**copies distributed
per issue**

**Pickup
locations**

**Deer Lodge Centre,
and more than three
dozen locations
throughout Winnipeg,
including most
Canada Safeways**

MONTHLY E-NEWSLETTER

In June 2017 we began publishing a monthly e-newsletter featuring news and stories from our *Life.Times* publication, as well as fundraising appeals and news about upcoming events. Powered by Constant Contact, our inaugural e-blast went out to 69 addressees; our distribution list has now grown to 191 addressees thanks to a sign-up campaign via our social media channels.



60.31%

Average open rate
(Industry standard: **21.7%**)



18.24%

Average click-through rate*
(Industry standard: **8.8%**)

**Times a recipient clicks on a link to reach more content*

CJNU NOSTALGIA RADIO

CJNU 93.7 Nostalgia Radio has been a community partner with Deer Lodge Centre since 2015. In fact, we are the station's first community partner to serve as a remote broadcast location. Each February, the CJNU team broadcasts the oldies live from Deer Lodge Centre, and boosts our outreach efforts by broadcasting interviews and fundraising appeals to its 20,000 listeners a week. As in past years, our 2017 partnership included dance parties for Deer Lodge residents, patients, staff and visitors on our main concourse.



CTV WINNIPEG MORNING LIVE

In 2017 we invited CTV Winnipeg to Deer Lodge Centre to tape two video segments telling the stories of Manitobans who have benefitted from the centre's programs and services. Our stories included:



Brett Adam, a former Winnipeg police officer unable to speak due an auto-immune disease. Thanks to our Communication Devices Program, he's now able to communicate with loved ones using a Speech Generating Device.



The Getaway Club, which provides a place for people living with mild to moderate dementia to enjoy fun, games, exercise. The club also gives caregivers and families a break, and the relief of knowing their loved ones are in safe hands.

Website & Social Media



WEBSITE

*deerlodgefoundation.ca**

83

Blog Posts

11,115

Views

4,794

Visitors

2.32

Page Views
Per Visitor



FACEBOOK

*@DeerLodgeFoundation
@DeerLodgeCentre100*

404

Posts

546

Followers

+81
over the previous
fiscal year

3.9K

Engagement

2,523 Reactions
1,210 Shares
169 Comments



TWITTER

@deerlodgefdn

290

Tweets

89

Followers

+25
over the previous
fiscal year

208

Engagement

55 Retweets
145 Likes
5 Replies



INSTAGRAM

@deerlodgecentrefoundation

75

Posts

131

Followers

+56
over the previous
fiscal year

396

Engagement

389 Likes
7 Comments

** Tracking began
in June 2017*



Scotiabank Group

Donors & Sponsors

Thank You to Our 2017-18 Donors

\$100,000+

Adrian & Maylene Cancilla
Foundation

\$50,000-\$99,999

Estate of Mr. Norman
Down

\$10,000-\$49,999

Joanne Maxwell
United Way of Winnipeg

\$5,000-\$9,999

Chapel Lawn Funeral Home
Eliza Johnston
Joint Veteran's Association
of Winnipeg
Poppy Day Trust Fund
RBC Dominion Securities
RCL St. James Branch #4
Scotiabank
Ava Stevens
David Strang
The Jewish Foundation of
Manitoba
The Winnipeg Foundation

\$1,000-\$4,999

Administrative Facilities
Limited Partnerships
Al Alexandruk
Army, Navy & Air Force
Morrison Brown
Building Products &
Concrete Supply LP
Chapman Goddard Kagan
Chase Auto Body Supplies
William J. Chasney
CIBC Wood Gundy
Jean Clark
Blaine Coates
Wendy Cook
Alma Dahl
Douglas Deans
Norma Dodge
Enterprise Rent-A-Car
Foundation

Ernst & Young
Estate of Zajac
Gordon & Susan Fardoe
Forrest Hetland
Myra Frieman
Phil Geisel
Global Philanthropic
Muriel Hastings
Grant Johnson
Johnson Waste Management
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Kloos Hauling
Lehigh Hanson Canada
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Foundation
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& Lotteries
Justin McDonald
Jo Miske
Monarch Industries
Muys Construction
Kurt Parker
PC Caucus
Oliver Plett
Polar Industries
Doug Pollard
Price Industries Limited
PricewaterhouseCoopers
LLP
Prolific Group
RBC Royal Bank
RCL Charleswood Legion
Ladies Auxiliary
RCL Charleswood Legion
#100
RCL Dauphin Branch #20
RCL Fort Garry Branch #90
RCL Henderson Hwy
Branch #215
RCL Norwood-St. Boniface
Legion Branch #43
RCL Transcona Branch #7
Poppy Fund
RCL Winnipeg South
Osborne Branch
Karen Rose
Shippam & Associates
Lorne Shropshire
Sharon Stock

Super Lube Auto Centres
Triple E Recreation Vehicles
Jordan Van Sewell
Veritiv Canada
Wawanesa Insurance
Wescan Electrical

UP TO \$999

Hong Kong Veterans
Association of Canada
A.N.A.F. #10
Ladies Auxiliary
A.N.A.F. #283
Over 55 and Retired Club
Ivan Abolit
Ashleigh Adam
Noemi Agustin
Brian E. Akins
Tracey Alderson
Clara J. Alford
Robert Allan
Helen Anderson
Elvin F. Anderson
Evelyn Andrews
Kathy Askholm
Atria - The Westhaven
Lyette Augert
Carole Bacon
Anne Bailey
Margaret Baird
Tom Baker
Valerie Barber
David Bardal
Margaret Barg
Joan Barker
Kathleen Barry
Judith Battershill
Rolly Bazinet
Alexandra Bell
Kim Belmont
Melvin A. Berg
Bonnie Berry
Nicholas Bilon
George Blake
Rolande Bonin
Ivadyl Boutang
Susan Bowman
Brathwaite's Pharmacy
Colleen Braun-Janzen
Kelsey Brazil

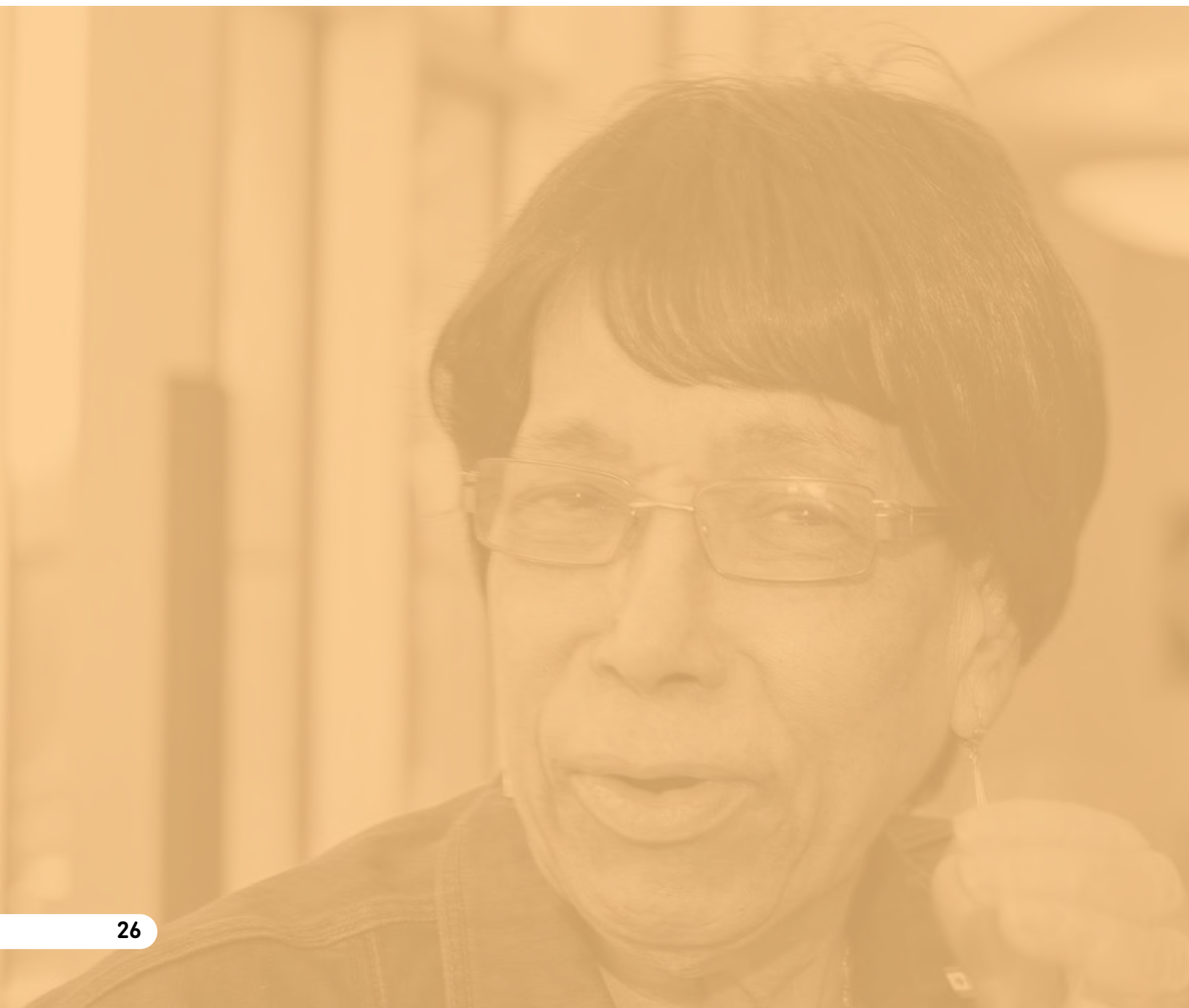
Jack Bridge
Joe Brown
Diane Brown
Sandra K. Brown
Jason H. Brown
Ryan Bruce
Patricia D. Bryan
Marilyn Bryant
Ronald Buchanan
Noel Buxton
Donna Byrne
Lorna Cabreza
Dorothy Cadigan
Ethel Calnek
Canmark Industries
Lily Cansino
Clayton Carriere
Carte International
Patricia Cartwright
Frances Cava
Michael Chaikoski
Paul Challoner
Art Chapman
Cheron Dearle Holistic
Gaylene Chesnut
Beverley T. Choon
Maureen Chouinard
Robert Clark
Carole Clark
Pat Coleman
Agnes Comack
Susan Copeland
Ma T. Cortez
Clare Cove
Sharon Cox
Jean Cross
Katherine M. Crossland
Lucille Curtis
Chris Daman
Rosa Daniel
Ruby Daniel
Linda Daniels
G. Rae Davidson
Shannon Davis
Garth Dawley
Wayne Declercq
Helene Degeus
Douglas DeGraff
Elizabeth P. Deis
Shirley Delapenha
Donald Delisle

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Diamond J	Myra Hancox	K.J. Kroeker	Heather Menzies
Mave Dickson	Lance Hannesson	Margaret Kruschel	Shirley Mercer
Maria Digel	Helen Harder	Lori Krysko	Balint Meszaros
James Dixon	Valerie J. Harper	W. Gary Lally	Antoinette Michaluk
Chris Dixon	Paul Harris	Moneca Lam	Dianne Miller
Annie Doman	Roy Harris	Ryan Lao	Shannon Miller
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Albert Dubois	David Haverick	Barbara Latocki	Doug Moberg
M. Duma	Rhue Hayden	Nancy Latocki	Erlinda A. Moises
William Dutka	Bernice Heinrichs	Susan Le Grand	Sharon Monro
Elks Lodge #10 - Benevolent	Megan Henry	Donald Letters	Phyllis Montgomery
& Protective Order of Elks	Audrey J. Henshall	Bruce Lewis	Jean Morris
Leonard Ellis	Alvin Herman	Aubrey Liddiard	John Morrow
Inge Emmonds	Lynda Hermanson	Dick Lim	Michael Moskal
William G. Enefer	Walter Hewey	John Lindsay	Lori Ann Mundt
George Engel	High Tea Bakery	Lisa Lloyd-Scott	Karen Murphy
Joan English	Hilton Winnipeg Airport	Muriel Loeppky	Cheryl Murray
Bruce Fairheller	Suites	Joyce Love	Dorothy Naish
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Candace Fardoe	Doug Hobson	Edwin MacDonald	Neil Bardal Funeral Centre
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Darlene Grandmont		Ian McLeod	Karen Pitkanen

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Ian Plummer
Potash Corp
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Teresa Pozerniuk
Connie Price
Louise S. Proulx
Peter Pshyshlak
Quintex
Donna Racine
Bev & Harold Ramsey
Lexa Ramsey
Kenneth A. Ranson

RCL Arborg Branch #161
RCL Arborg Legion Ladies Auxiliary
RCL Birch River Legion Ladies
Auxiliary
RCL Boissevain Branch Ladies
Auxiliary
RCL Boissevain Branch #10
RCL Branch #30
RCL Branch #140
RCL Brooklands & Weston Branch #2
RCL Carman Branch Ladies Auxiliary
RCL Carman Branch #18
RCL Cartwright Mather Branch #86
RCL Churchill Branch #227

RCL Crystal City Legion Ladies
Auxiliary
RCL Deloraine Branch #83
RCL Domain Legion Ladies Auxiliary
RCL Emerson Branch #77
RCL Grandview Legion #14
RCL Hartney Branch Ladies Auxiliary
RCL Lac Du Bonnet Branch Ladies
Auxiliary
RCL Lunder Branch Ladies Auxiliary
#185
RCL McCreary Branch #173
RCL Melita Legion Ladies Auxiliary
RCL Neepawa Branch Ladies Auxiliary



RCL Norwood-St. Boniface Branch
Ladies Auxiliary

RCL Oak Lake Branch #79

RCL Oak Lake Legion Ladies
Auxiliary

RCL Pine Falls Branch Ladies
Auxiliary

RCL Plumas & District Branch
#189

RCL Plumas Branch Ladies Auxiliary

RCL Prince Edward Legion #81

RCL Red Rock Legion #226

RCL Rivers Branch Ladies Auxiliary

RCL Roseau Valley Legion #160

RCL Sandy Lake Legion Branch #184
RCL Sandy Lake Legion Ladies
Auxiliary

RCL Sanford Branch #171

RCL Selkirk Branch #42

RCL Sioux Lookout Branch Ladies
Auxiliary

RCL Snow Lake Branch #241

RCL Snow Lake Legion Ladies
Auxiliary

RCL Souris Branch Ladies Auxiliary

RCL St. James Ladies Auxiliary #4

RCL Stonewall Branch #52

RCL Swan River Legion Ladies
Auxiliary

RCL Waskada Branch Ladies Auxiliary

RCL Winnipeg Beach Branch Ladies
Auxiliary Branch #61

RCL Winnipeg Beach Legion # 61

Gail Reid

Barbara Reid

Rose Reimer

Sara Reimer

Jeff Rempel

Blair Renaud

Ronald Riehl

Marc A. Rittinger

■ Shirley's Story

Shirley Dobbin, a long-time Starburst Celebration supporter, has benefitted first-hand from one of the programs it helps to fund.

She is a client of PRIME, a special program at Deer Lodge Centre for seniors with complex health issues.

So was her husband Delmer, a veteran and Deer Lodge resident until his passing in 2017. Before moving in to Deer Lodge, PRIME gave him access to physicians, nurses, social workers, and other healthcare specialists—all in one convenient location. It also gave Shirley, his primary caregiver, a chance to catch her breath.

Now it's Shirley's time to enjoy the benefits of PRIME herself.

"PRIME is my time to get out of the house and meet new people. I don't have to wait to see a doctor, or make a separate trip. I even get a pedicure."

Kent Roach
 Janet Rokosova
 Lois Romanica
 Antonia Rona
 Bryan Rowntree
 James Russell
 Chris Salstrom
 Beverley Sandmoen
 Heather Saxon
 Flora C. Schalla
 Dan Scherger
 Scotiabank Wealth Management
 Kevin Scott
 Bruce Scouten
 Verne Scouten
 Marvin E. Seale
 Norman Shearer
 William Shipley
 Brian Shopka
 Pamela Sibilleau
 Rosie Sikora
 J. Doug Sinclair
 Lori Sinclair
 Clark Sinnott
 Daniel Siu
 Jeanne Small
 Stephen Smaluck
 Terry Smith
 Tom Smith
 Michelle Snare
 Nicole Springer
 Dennis St. Laurent
 Leo Steinfeld
 Heather Steppler
 Donni Stern
 Lesley Stewart
 Stewart Trophies & Engraving
 James P. Stoneman
 Doreen Storey
 Walter W. Stowell
 Tara Strong

Chad Swayze
 Barbara Switzer
 George Tanner
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 TD Asset Management
 Wanda te Bokkel
 Dorothy C. Telford
 Mohan Tenuwara
 Anton Thiele
 John Thiessen
 Kathleen Thomson
 Sandra Thorsteinson
 J M. Trainor
 Ngan B. Trang
 Wendy Tretiak
 Gina Trinidad
 Gerry Trottier
 Gedded Trudell
 Truro Volunteer Fire Brigade
 Dimitri Tsaiger
 United Way Halton & Hamilton
 United Way of the Lower Mainland
 UVAE / PSAC Local 50021
 Herman Van Kalsbeek
 Dianne Vernon
 Juliette Vielfaure
 Viscount Gort Hotel Banquet &
 Conference Centre
 Liana Vivier
 Voyageur Toastmasters #2638
 John N. Wachowich
 Gordon Walkty
 Tom Wall
 Ryan Wall
 C. Wallwin
 Robin Walmsley
 Beverly Watkinson
 Fred Wayte
 Wealth Planning Group
 John Webster
 The Wellington Resident Council

Albert Weseen
 David White
 Donald Whitmore
 Lena G. Whyte
 Yee Wickler
 Annemarie Wiebe
 Kenneth Wiens
 Ernest Wilkie
 Dave Willingham
 Karen Wilson
 Brian Wilson
 Joy Wilton
 Cara Windle
 Winnipeg Building & Decorating
 Bernice Witwicki
 Enid Woo
 Bob Wood
 Sheryl Workman
 Debbie Wright
 Joy Wright
 Joan A. Wright
 Gladys Wynes
 Nestor Yakimik
 Edward R. Yarnell
 Catherine Young
 David R. Young
 Amy Zacharias
 Teresa Zelinski

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The Winnipeg Foundation

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Silver Heights Restaurant

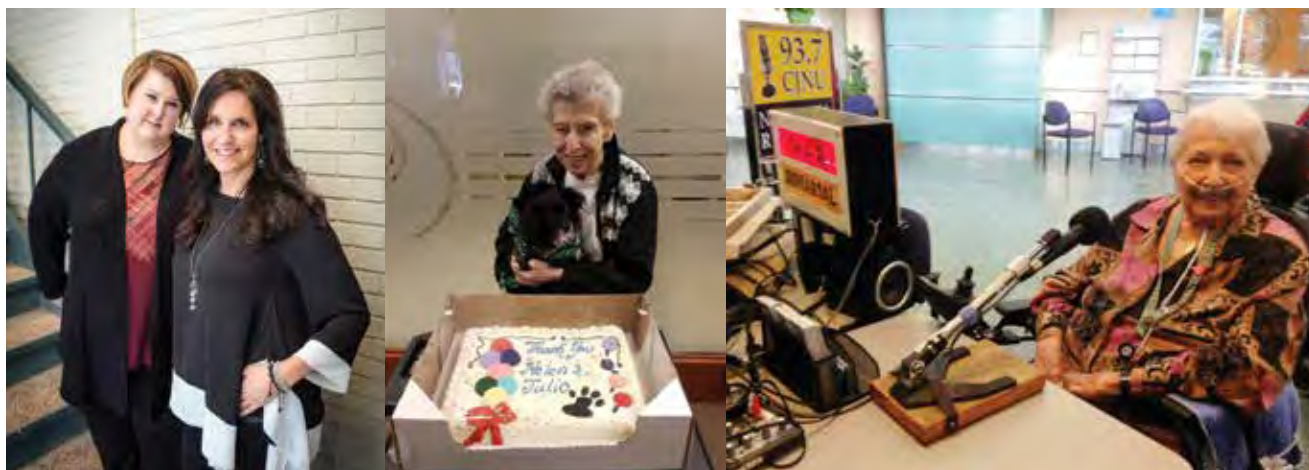
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Scotia McLeod – Darcy Ochman

Thank You to Our Volunteers

Deer Lodge Centre Foundation couldn't succeed without the support of our tireless volunteers, who help run our events, engage with our community at our fundraising booths and tables, and lighten the load of our office work.



Tracey Alderson
Linda Baziuk
Nicole Beaudry
Jason Brown
Agnes Comack
Norma Dodge
Susan Fardoe

Nancy Fiebelkorn
Rainer Gockel
Nicole Grabowsky
Vicki Gudmundson
Kennedy Guttormson
Ward Kalberg
Brian Klos

Reid Kyrzyk
Tannis Kyrzyk
Lisa Lloyd-Scott
Helen MacDougal
Jean McRitchie
Rona Morris
Mike Moskal

Allen Nixon
Deanna Nixon
Cindy Ogarenko
Ken Oram
Tracy Runions
Jordan Scott
Ashley Sharpe



Financial Statements

Deer Lodge Centre Foundation Inc.

Financial statements
March 31, 2018



Independent auditors' report

To the Board of Directors of
Deer Lodge Centre Foundation Inc.

We have audited the accompanying financial statements of **Deer Lodge Centre Foundation Inc.** [the "Foundation"], which comprise the statement of financial position as at March 31, 2018, and the statement of operations, statement of changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for qualified opinion

In common with many not-for-profit organizations, the Foundation derives revenue from donations and fundraising, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of this revenue was limited to the amounts recorded in the records of the Foundation and we were unable to determine whether any adjustments for unrecorded revenue might be necessary to revenue, deficiency of revenue over expenses for the year and net assets.

Qualified opinion

In our opinion, except for the possible effects of the matter described in the basis for qualified opinion paragraph, these financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Winnipeg, Canada
October 25, 2018

Ernst + Young LLP
Chartered Professional Accountants



A member firm of Ernst & Young Global Limited

Deer Lodge Centre Foundation Inc.

Statement of financial position

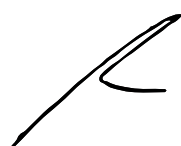
As at March 31

	2018 \$	2017 \$
Assets		
Current		
Cash	62,139	93,306
GST recoverable	3,809	4,421
Prepaid expenses	4,198	6,797
Accounts receivable <i>[note 8]</i>	8,970	17,050
Total current assets	79,116	121,574
Investments <i>[note 3]</i>	4,385,181	4,434,066
Other assets <i>[note 6]</i>	13,803	2,689
Capital assets, net <i>[note 4]</i>	7,014	10,394
Deferred gifts receivable <i>[note 5]</i>	8,364	8,364
	4,493,478	4,577,087
Liabilities and net assets		
Current		
Due to Deer Lodge Centre <i>[note 8]</i>	2,380	96,045
Accounts payable and accrued liabilities	45,148	59,148
Total current liabilities	47,528	155,193
Deferred contributions <i>[note 10]</i>	193,877	152,770
Accrued pre-retirement benefits <i>[note 9[a]]</i>	16,769	15,983
Sick leave liability <i>[note 9[b]]</i>	4,711	5,048
Total liabilities	262,885	328,994
Commitments <i>[note 12]</i>		
Net assets		
Unrestricted	2,111,543	2,129,043
Endowments <i>[note 7]</i>	2,119,050	2,119,050
Total net assets	4,230,593	4,248,093
	4,493,478	4,577,087

See accompanying notes

On behalf of the Board:

Director



Director



Deer Lodge Centre Foundation Inc.

Statement of operations

Year ended March 31

	2018	2017
	\$	\$
Revenue		
Donations	311,449	201,085
Fundraising events	143,804	177,923
Investment income <i>[note 8, note 10]</i>	213,975	209,918
Deferred contributions recognized <i>[note 10]</i>	29,890	82,608
Realized change in fair value of investments	(82,619)	120,699
	616,499	792,233
Expenses		
Human resources <i>[note 9]</i>	273,180	216,316
Fundraising events	81,526	133,642
Administration	210,604	368,487
Depreciation of capital assets	3,380	2,281
	568,690	720,726
Excess of revenue over expenses for the year before the undernoted	47,809	71,507
Grants disbursed <i>[note 8]</i>	(28,364)	(338,647)
Donated equipment issued <i>[note 8]</i>	(36,945)	(19,672)
Gain on sale of other assets <i>[note 6]</i>	—	215
Deficiency of revenue over expenses for the year	(17,500)	(286,597)

See accompanying notes

Deer Lodge Centre Foundation Inc.

Statement of changes in net assets

Year ended March 31

	2018		2017
	Unrestricted	Endowments	Total
	\$	\$	\$
Net assets, beginning of year	2,129,043	2,119,050	4,248,093
Deficiency of revenue over expenses for the year	(17,500)	—	(17,500)
Net assets, end of year	2,111,543	2,119,050	4,230,593

See accompanying notes

Deer Lodge Centre Foundation Inc.

Statement of cash flows

Year ended March 31

	2018	2017
	\$	\$
Operating activities		
Deficiency of revenue over expenses for the year	(17,500)	(286,597)
Add (deduct) items not affecting cash		
Depreciation of capital assets	3,380	2,281
Gain on sale of investments	(97,063)	(80,771)
Gain on sale of other assets	—	(215)
Non-cash component of investment income	(84,445)	(97,489)
Unrealized change in fair value of investments	82,619	(120,699)
	(113,009)	(583,490)
Changes in non-cash operating working capital balances related to operations		
GST recoverable	612	9,985
Prepaid expenses	2,599	1,599
Accounts receivable	8,080	(12,366)
Due to Deer Lodge Centre	(93,665)	65,235
Accounts payable and accrued liabilities	(14,000)	30,993
Deferred contributions	41,107	5,774
Change in accrued pre-retirement benefits	786	983
Change in sick leave liability	(337)	—
Cash used in operating activities	(167,827)	(481,287)
Financing activities		
Proceeds (purchase) of other assets	(11,114)	5,820
Cash provided by (used in) financing activities	(11,114)	5,820
Investing activities		
Purchase of investments	(1,641,304)	(433,053)
Proceeds on disposal of investments	1,789,078	844,929
Purchase of capital assets	—	(7,607)
Cash provided by investing activities	147,774	404,269
Net decrease in cash during the year	(31,167)	(71,198)
Cash, beginning of year	93,306	164,504
Cash, end of year	62,139	93,306

See accompanying notes

Deer Lodge Centre Foundation Inc.

Notes to financial statements

March 31, 2018

1. Nature of business

Deer Lodge Centre Foundation Inc. [the "Foundation"] was incorporated without share capital under the *Corporations Act* of Manitoba on January 22, 1990. The Foundation changed its name from the Deer Lodge Foundation For Geriatrics Inc. on January 18, 2001.

The objectives of the Foundation are:

- [a] to provide funds for demonstration programs, projects and initiatives approved by senior management of Deer Lodge Centre, for which funding is not normally obtainable from the normal government funding agencies;
- [b] to sponsor educational programs and research activities related to the specialty of gerontology;
- [c] to support the mission and stated objectives of Deer Lodge Centre;
- [d] to actively foster public awareness towards an appreciation and understanding of the role of Deer Lodge Centre in the health community; and
- [e] to do all such things as are incidental or conducive to the attainment of the above objectives bearing in mind the charitable nature of the Foundation.

2. Significant accounting policies

These financial statements are prepared in accordance with Part III of the *CPA Canada Handbook – Accounting*, "Accounting Standards for Not-for-Profit Organizations", which sets out generally accepted accounting principles for not-for-profit organizations in Canada and includes the following significant accounting policies.

[a] Revenue recognition

The Foundation follows the deferral method of accounting for contributions as follows:

Externally restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted and internally restricted contributions are recognized as revenue when received or receivable.

Endowment contributions are recognized as a direct increase in the endowments balance.

Investment income earned on endowment funds that is restricted for specific internally designated purposes is recorded as investment income and is then transferred to the internally restricted net assets.

Unrestricted investment income is recognized in the year in which it is earned.

Deer Lodge Centre Foundation Inc.

Notes to financial statements

March 31, 2018

[b] Internally restricted net assets

Internally restricted net assets represents amounts allocated for specific purposes by the Foundation. All expenditures from internally restricted net assets require approval by the Board of Directors. As at March 31, 2018, there are no balances related to these net assets.

[c] Deferred gifts

Deferred gifts is comprised of planned giving contribution vehicles and life insurance policies.

[d] Capital assets

Capital assets are recorded at cost less accumulated depreciation and are depreciated on a straight-line basis over their estimated useful lives as follows:

Donor wall	10 years
Computer equipment	4 years

[e] Other assets

Sculptures included in other assets are recorded initially at fair value based on independent appraisals. These assets are held for sale. Annually, the Foundation assesses the expected recoverable value of the assets and determines whether a corresponding write-down is required.

Inventory included in other assets is held for distribution at no charge and is recorded at the lower of cost and current replacement cost.

[f] Contributed services

Contributed services are not recognized in the financial statements.

[g] Income taxes

The Foundation is exempt from corporation income taxes under Section 149 of the *Income Tax Act* (Canada).

[h] Use of estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Deer Lodge Centre Foundation Inc.

Notes to financial statements

March 31, 2018

[i] Financial instruments

The financial assets and financial liabilities are initially recognized at fair value and their subsequent measurement is dependent on their classification as described below. The Foundation subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. The fair value option is elected by the Foundation. Changes to fair value are recognized in the statements of operations and changes in net assets.

Financial assets measured at amortized cost include cash, GST recoverable and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and amounts due to Deer Lodge Centre.

The Foundation's financial assets measured at fair value include investments.

[j] Employee future benefits

The Foundation accrues its obligations under employee benefit plans and the related costs. The Foundation has adopted the following policies:

Multi-employer plans

Defined contribution accounting is applied for multi-employer pension plans, whereby contributions are expensed on an accrual basis, as the Foundation has insufficient information to apply defined benefit plan accounting.

Non-pension benefits

The cost of non-pension benefits earned by employees is actuarially determined using the projected benefit method prorated on service and management's best estimate assumptions. Actuarial gains (losses) are amortized on a straight-line basis. The period of amortization is equal to the expected average remaining service life ["EARSL"] of active employees. Past service costs are expensed when incurred. Liabilities are measured using a discount rate determined by reference to the Province of Manitoba's cost of borrowing. Adjustments to these costs arising from changes in actuarial assumption and/or experience are recognized over the estimated average remaining service period of the active employees.

Deer Lodge Centre Foundation Inc.

Notes to financial statements

March 31, 2018

3. Investments

Investments held for long-term investment purposes include fixed income bonds, equities, cash and short-term notes.

	2018	2017
	\$	\$
Cash and short-term notes	178,037	81,217
Fixed income bonds	2,377,920	2,488,024
Real Estate Investment Trust	—	18,340
Canadian equities	952,720	957,537
U.S. equities	465,371	688,716
International equities	406,995	197,516
Accrued income	4,138	2,176
	4,385,181	4,433,526

4. Capital assets

	2018		
	Cost	Accumulated depreciation	Net book value
	\$	\$	\$
Donor wall	31,129	31,129	—
Computer equipment	21,395	14,381	7,014
	52,524	45,510	7,014

	2017		
	Cost	Accumulated depreciation	Net book value
	\$	\$	\$
Donor wall	31,129	31,129	—
Computer equipment	21,395	11,001	10,394
	52,524	42,130	10,394

Deer Lodge Centre Foundation Inc.

Notes to financial statements

March 31, 2018

5. Deferred gifts receivable

Deferred gifts receivable consists of the following:

	2018	2017
	\$	\$
Life insurance policy	8,364	8,364

6. Other assets

Within this account, the Foundation had an inventory balance as at March 31, 2018 that amounted to \$13,803 [2017 – \$2,689].

7. Endowments

Endowments represent externally restricted capital that must be maintained permanently where the income is available for various purposes. Major categories of endowments are as follows:

Veteran Memorial Endowment

The Veteran Memorial Endowment was established in 1996 to create a lasting tribute and provide for the long-term needs of those served by Deer Lodge Centre. Income earned on the capital of the Fund is allocated to unrestricted funds. The balance of the Fund as at March 31, 2018 amounted to \$119,050 [2017 – \$119,050].

General Endowment

The General Endowment was established in 1997 to further the general charitable purposes of the Foundation. Income earned on the capital of the Fund is allocated to unrestricted funds. The balance of the Fund as at March 31, 2018 amounted to \$2,000,000 [2017 – \$2,000,000].

8. Related party transactions

During the year, the Foundation contributed the following to Deer Lodge Centre:

	2018	2017
	\$	\$
Deferred contributions recognized	29,890	82,608
Donated equipment issued	36,945	19,672
Grants disbursed	28,364	338,647
	95,199	440,927

The amount due to Deer Lodge Centre is non-interest bearing with no specified terms of repayment. Amounts owing from Board members included in accounts receivable as at March 31, 2018 amounted to \$2,495 [2017 – \$7,600].

Deer Lodge Centre Foundation Inc.

Notes to financial statements

March 31, 2018

9. Employee future benefits

[a] Accrued pre-retirement benefits

The Winnipeg Regional Health Authority undertook an actuarial valuation of the accrued pre-retirement entitlements during the year, which included the pre-retirement entitlements of the Foundation.

The significant actuarial assumptions adopted in measuring the Foundation's accrued benefit obligations are:

	2018	2017
	%	%
Discount rate	3.25	3.10
Salary escalation	3.50	3.50
EARSL	7.7 years	7.7 years

The significant actuarial assumptions adopted in measuring the Foundation's expense for the retirement benefit plan are as follows:

	2018	2017
	%	%
Discount rate	3.25	3.00
Salary escalation	3.50	3.50

During the year, the accrued pre-retirement benefits increased by \$786 [2017 – \$983].

[b] Sick leave liability

The Winnipeg Regional Health Authority undertook an actuarial valuation of the accrued sick leave liability during the year, which included the sick leave liability of the Foundation.

Assumptions used in determining valuation of the obligation are as follows:

	2018	2017
	%	%
Discount rate	3.425	3.10
Salary escalation	3.50	3.50

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Assumptions used in determining the expense are as follows:

	2018	2017
	%	%
Discount rate	3.10	3.00
Salary escalation	3.50	3.50

During the year, the accrued sick leave liability decreased by \$337 [2017 – nil].

[c] Pension plan

Employees are members of the Healthcare Employees Pension Plan ["HEPP" or the "Plan"]. HEPP is a specified multi-employer, defined benefit, highest consecutive average earnings, contributory pension plan available to all eligible employees.

Actual contributions to the Plan made during the year by the Foundation on behalf of its employees amounted to \$16,769 [2017 – \$15,983] and are included as an expense in the statement of operations.

The most recent valuation for financial reporting purposes completed by the Plan as at December 31, 2017 disclosed total actuarial value of assets of \$7,418,720,000 with total actuarial liabilities of \$7,001,533,000 resulting in a surplus of \$417,187,000.

10. Deferred contributions

Deferred contributions represent the unspent amount of externally restricted funding received for expenses not yet incurred.

	2018	2017
	\$	\$
Balance, beginning of year	152,770	146,996
Amount received during the year	70,997	88,382
Less amount recognized as revenue during the year	(29,890)	(82,608)
Balance, end of year	193,877	152,770

11. Financial instruments

Market risk

Market risk is the risk of loss that results from fluctuations in equity prices, interest and exchange rates. The Foundation is exposed to market risk from its investing activities. The value of the Foundation's assets is affected by short-term changes in prevailing market interest rates and equity markets.

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Liquidity risk

The Foundation is exposed to the risk that it will encounter difficulties in meeting obligations associated with its financial liabilities. To manage liquidity risk, the Foundation keeps sufficient resources readily available to meet its obligations. The Foundation's current liabilities mature within 12 months.

12. Commitments

As at March 31, 2018, the Foundation has commitments to Deer Lodge Centre in the amount of \$181,729 [2017 – \$53,000].



**DEER LODGE CENTRE
FOUNDATION**

Making Lives Better

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